



# Morten Zakariassen

CEO

IPCO AS

<http://www.ipco.no>

## Bilateral Meetings

- 02.03.2015 Monday (13.05h - 15.10h)
- 02.03.2015 Monday (15.10h - 18.05h)
- 03.03.2015 Tuesday (13.10h - 15.15h)
- 03.03.2015 Tuesday (15.15h - 16.55h)
- 04.03.2015 Wednesday (13.10h - 15.15h)
- 04.03.2015 Wednesday (15.15h - 16.55h)

## Description

An innovative Norwegian company with highly knowledgeable resources with core telecom skills. IPCO deliver B2B services for MNO's, MVNO's and SP's. IPCO developed and patented disruptive technology with focus on WiFi Calling and Roaming Services.

IPCO Cloudfone Service enables MNO's, MVNO's and SP's a cost efficient service on a local as global prospective. The Cloudfone Service is a real GSM/LTE-Service, which enable mobile operator's to compete against the OTT-player's and reduce customer churn!

## Organization Type

Company

Organization Size

1-10

Founding Year

2011

Areas of Activities

## SOFTWARE/INTERNET

1. Mobile security systems
2. VOIP Systems

## SERVICES/OTHERS

1. Managed network services
2. Roaming solutions
3. Systems integration

## Offer

### **Cloudfone - First mover on WiFi Calling Service as a real GSM/LTE-Service - Pre-VOLTE!**

Pre VOLTE Service - WiFi-calling as a real GSM/LTE-Service within a WiFi environment and rerouted to GSM/LTE when not available on WiFi, enables secure and extended availability!

#### Cooperation Offered

1. License agreement

#### Request

### **Partnership for Cloudfone - First mover in WiFi Calling Service**

Pre VOLTE Service - WiFi-calling as a real GSM/LTE-Service within a WiFi environment and rerouted to GSM/LTE when not available on WiFi, enables secure and extended availability!

We are looking for OEM-partners to extend their service offering with Cloudfone!

#### Cooperation Requested

1. Sales / Distribution
2. Technical co-operation