



Josep Sanjuas

CEO

Talaia Networks



Bilateral Meetings

- 02.03.2015 Monday (11.00h - 13.05h)
- 02.03.2015 Monday (13.05h - 15.10h)
- 02.03.2015 Monday (15.10h - 18.05h)
- 03.03.2015 Tuesday (9.00h - 11.05h)
- 03.03.2015 Tuesday (11.05h - 13.10h)
- 03.03.2015 Tuesday (13.10h - 15.15h)
- 03.03.2015 Tuesday (15.15h - 16.55h)
- 04.03.2015 Wednesday (9.00h - 11.05h)
- 04.03.2015 Wednesday (11.05h - 13.10h)
- 04.03.2015 Wednesday (13.10h - 15.15h)
- 04.03.2015 Wednesday (15.15h - 16.55h)

Description

We build and commercialize Network Polygraph (<https://polygraph.io>), a network visibility solution that we offer as an offsite/SaaS solution, or as a more traditional on-premises product.

Our product can be deployed for an end-customer (on-premises or SaaS), or by a cloud or managed services provider (in multi-tenant mode, to be used both internally for network operation, and to customers as an added-value service).

Organization Type

Company

Organization Size

1-10

LinkedIn

<https://www.linkedin.com/in/jsanjuas>

Twitter

<https://twitter.com/josepsanjuas>

Areas of Activities

SOFTWARE/INTERNET

1. Data analysis
2. Network operating software

Offer

Product: Network Traffic Analytics

We have a product (Network Polygraph, <https://polygraph.io>) that provides network visibility, looking for customers, distributors, integrators.. It can be deployed off-site as a service, or on-premises, and is multi-tenant.

Keywords: network monitoring network visibility value added services product SaaS

Cooperation Requested

1. Sales / Distribution

Request

Product distribution

Our main interest is in finding international partners who can commercialize and/or integrate our network visibility product (<https://polygraph.io>).

Cooperation Requested

1. Sales / Distribution

Request

Cloud / Managed Network Service Providers

Our product is multi-tenant and can thus be offered by a MSP/Cloud provider to its own customers, either via revenue-sharing, or as an added-value service, for customers to be able to analyze their network traffic, obtain security alarms, etc.

Cooperation Requested

1. Other
2. Sales / Distribution
3. License agreement
4. Technical co-operation

Offer

Participation in H2020 projects

We have several PhDs in our team and we can participate in projects on topics broadly related to Big Data, Data Streaming and Co1mputer Networks.

Cooperation Offered

1. Technical co-operation