



# Josep Sanjuas

CEO

Talaia Networks



## Bilateral Meetings

- 02.03.2015 Monday (11.00h - 13.05h)
- 02.03.2015 Monday (13.05h - 15.10h)
- 02.03.2015 Monday (15.10h - 18.05h)
- 03.03.2015 Tuesday (9.00h - 11.05h)
- 03.03.2015 Tuesday (11.05h - 13.10h)
- 03.03.2015 Tuesday (13.10h - 15.15h)
- 03.03.2015 Tuesday (15.15h - 16.55h)
- 04.03.2015 Wednesday (9.00h - 11.05h)
- 04.03.2015 Wednesday (11.05h - 13.10h)
- 04.03.2015 Wednesday (13.10h - 15.15h)
- 04.03.2015 Wednesday (15.15h - 16.55h)

### Description

We build and commercialize Network Polygraph (<https://polygraph.io>), a network visibility solution that we offer as an offsite/SaaS solution, or as a more traditional on-premises product.

Our product can be deployed for an end-customer (on-premises or SaaS), or by a cloud or managed services provider (in multi-tenant mode, to be used both internally for network operation, and to customers as an added-value service).

### Organization Type

Company

Organization Size

1-10

LinkedIn

<https://www.linkedin.com/in/jsanjuas>

Twitter

<https://twitter.com/josepsanjuas>

Areas of Activities

## SOFTWARE/INTERNET

1. Data analysis
2. Network operating software

Offer

## **Product: Network Traffic Analytics**

We have a product (Network Polygraph, <https://polygraph.io>) that provides network visibility, looking for customers, distributors, integrators.. It can be deployed off-site as a service, or on-premises, and is multi-tenant.

Keywords: network monitoring network visibility value added services product SaaS

Cooperation Requested

1. Sales / Distribution

Request

## **Product distribution**

Our main interest is in finding international partners who can commercialize and/or integrate our network visibility product (<https://polygraph.io>).

Cooperation Requested

1. Sales / Distribution

Request

## **Cloud / Managed Network Service Providers**

Our product is multi-tenant and can thus be offered by a MSP/Cloud provider to its own customers, either via revenue-sharing, or as an added-value service, for customers to be able to analyze their network traffic, obtain security alarms, etc.

Cooperation Requested

1. Other
2. Sales / Distribution
3. License agreement
4. Technical co-operation

Offer

## **Participation in H2020 projects**

We have several PhDs in our team and we can participate in projects on topics broadly related to Big Data, Data Streaming and Co1mputer Networks.

Cooperation Offered

## 1. Technical co-operation