



# Aleksandar Cabrilo

HTEC Ilc



## BILATERAL MEETINGS

02.03.2015 Monday (11.00h - 13.05h)

02.03.2015 Monday (13.05h - 15.10h)

02.03.2015 Monday (15.10h - 18.05h)

03.03.2015 Tuesday (9.00h - 11.05h)

03.03.2015 Tuesday (11.05h - 13.10h)

03.03.2015 Tuesday (13.10h - 15.15h)

03.03.2015 Tuesday (15.15h - 16.55h)

04.03.2015 Wednesday (9.00h - 11.05h)

04.03.2015 Wednesday (11.05h - 13.10h)

04.03.2015 Wednesday (13.10h - 15.15h)

04.03.2015 Wednesday (15.15h - 16.55h)

## DESCRIPTION

High Tech Engineering Center (HTEC) is engineering company specialized for software development, custom electronics and embedded systems development. The company was founded in September 2008 and has two development centers in Serbia, in Belgrade and in Nis. Leveraging on top technology talent empowered with business and analytical skills we are providing highest possible quality as a technology provider and are focusing on clients who are always looking for quality over cost and quantity and appreciate such approach.

With **the best talent on board** and having a large pool of satisfied international customers HTEC was awarded by Deloitte as the **3rd fastest growing technology company in Central and Eastern Europe** for the period over last 4 years (Deloitte report: [http://www2.deloitte.com/content/dam/Deloitte/global/Documents/About-Deloitte/CE\\_FAST50\\_2014.pdf](http://www2.deloitte.com/content/dam/Deloitte/global/Documents/About-Deloitte/CE_FAST50_2014.pdf))

The key for success is **entrepreneurial mindset** and culture we are building in HTEC that enables us to select **the best engineers in the region** to expand our innovation and development potentials being able to **solve the most critical problems** our clients have and provide technology solutions that is a backbone of their businesses.

Since its funding HTEC was providing development services for large corporate customers and for the set of Venture backed startups mostly from USA and EU **proving top quality of services from one side flexibility of development processes from the other side.**

HTEC has multidisciplinary teams with the set of references covering multimedia, telecom, web commerce, telemedicine, online / mobile lottery, utility management software, payments, etc. with client base in USA, Germany, Austria, UK, Nigeria, The Netherlands, Sweden, Finland.

We can provide from the scratch development of software or custom electronics products, from idea to market deployment and further with constant live support.

Let us help you reach your goals!

[www.htec.rs](http://www.htec.rs)

**ORGANIZATION TYPE** Company

**ORGANIZATION SIZE** 51-100

**LINKEDIN** <http://rs.linkedin.com/in/cabriloa>

**AREAS OF ACTIVITIES** HARDWARE

1. Embedded mobile
2. Middleware
3. Mobile devices
4. Monitoring systems and equipment
5. Telemetry systems

SOFTWARE/INTERNET

1. Application development
2. VOIP Systems

SERVICES/OTHERS

1. Outsourcing
2. Systems integration

**Offer**

## SOFTWARE DEVELOPMENT (CONTRACTED R&D)

We offer complete service in specifying, developing, maintaining, redesigning and integrating software applications in various technologies in web, desktop and mobile domain.

Great team of professionals with optimally combined skills gives the significant creative potential to the company in addition to proficiency with the set of cutting edge technologies, enables the company to offer cutting edge software solutions for every problem our clients might be facing with.

Following the rule of first solving the problem and then writing the code, we give special attention to system architecture and project planning prior to development in order to avoid errors and scalability problems in later phases. As a result of detailed planning and continuous project management we maintain a high level of quality in every solution we deliver and guarantee customer satisfaction.

We are also very interested to explore possibilities of joint ventures and R&D in domain of our expertise and cooperation on Horizon2020 projects.

**KEYWORDS:** SOFTWARE DEVELOPMENT SERVICES MOBILE APPLICATIONS E-COMMERCE R&D EMBEDDED IMAGE PROCESSING VIDEO PROCESSING MULTIMEDIA TELEMEDICINE E-HEALTH OUTSOURCING ELECTRONICS CUSTOM SOLUTIONS CUSTOM ELECTRONICS

### COOPERATION OFFERED

1. Investment/Financing
2. License agreement
3. Technical co-operation
4. Outsourcing co-operation

### COOPERATION REQUESTED

1. Other
2. Sales / Distribution
3. Technical co-operation

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## Offer

## DSP & EMBEDDED ENGINEERING (CONTRACTED R&D)

The core competence of the company is design of embedded systems, mostly used for advanced digital signal processing applications. HTEC offers from the scratch prototype development, which means integration of custom made hardware, PCB boards, drivers, software, and applications, along with algorithm development with hardware implementation. We have developed several solutions that integrated hardware and customized software for developed hardware platform in order to optimize performance with appliance in various applications and markets including security, automation, entertainment and medical devices.

We offer complete service in system level designing, developing, maintaining, redesigning and integrating products as modules of large existing systems.

In order to successfully implement such projects HTEC has multidisciplinary teams of highly skilled embedded design engineers thus being able to offer set of services in this domain:

- System Level Design
- Digital Signal Processing
- Low level software development (Firmware development)
- Custom Electronics Development

We are also very interested to explore possibilities of joint ventures and R&D in domain of our expertise and cooperation on Horizon2020 projects.

**KEYWORDS:** EMBEDDED SYSTEMS CUSTOM

ELECTRONICS DSP FIRMWARE EMBEDDED LINUX KERNEL IMAGE PROCESSING VIDEO  
PROCESSING PCB SCHEMATIC C C++ C/C++ DRIVERS OUTSOURCING R&D DEVELOPMENT SOFTWARE  
DEVELOPMENT HARDWARE DEV

#### COOPERATION OFFERED

1. Investment/Financing
2. Manufacturing agreement
3. License agreement
4. Technical co-operation
5. Outsourcing co-operation

#### COOPERATION REQUESTED

1. Technical co-operation
2. Sales / Distribution
3. Other

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## Offer

### SMART PARTNERSHIPS / INVESTMENT FOR STARTUPS

We are offering smart partnerships to startups with great teams and projects with market disruptive ideas.

Next to technical proficiency we are ready to invest in promising startups and to support their growth further with our strong business networks on international markets.

Our hands-on approach to every new venture, strong knowledge base joined with a large business and investor network will surely result in new smart partnerships through which we will continue to challenge the status quo.

We are looking for the next disruptive e-commerce solution, the next breakthrough in social media, or special services with significant market opportunity. We believe that there are set of opportunities in empowering traditional business with technology, from medical, multimedia,

tourism, commerce to social domain. We believe that only few people can change the world and we want to support them to achieve their vision. Therefore, we are interested to meet great teams capable to deliver cutting edge solutions in multimedia domain, especially image and video processing domain.

**KEYWORDS:** **STARTUP** **JOINT VENTURE** **DISRUPTIVE** **INVESTMENT** **LEAN** **BUSINESS ANGEL** **VENTURE**  
**CAPITAL** **TECHNOLOGY DEVELOPMENT** **E-COMMERCE** **B2B** **TELEMEDICINE** **E-HEALTH** **SOCIAL**  
**MEDIA** **TRAVEL**

#### **COOPERATION OFFERED**

1. Outsourcing co-operation
2. Technical co-operation
3. Investment/Financing
4. Other

#### **COOPERATION REQUESTED**

1. Other
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