# **Iskren Georgiev**

## **Managing Owner**

Mobax Ltd.

mobax.bg



## **Bilateral Meetings**

- 02.03.2015 Monday (11.00h 13.05h)
- 02.03.2015 Monday (13.05h 15.10h)
- 02.03.2015 Monday (15.10h 18.05h)
- 03.03.2015 Tuesday (9.00h 11.05h)
- 03.03.2015 Tuesday (15.15h 16.55h)
- 04.03.2015 Wednesday (13.10h 15.15h)
- 04.03.2015 Wednesday (15.15h 16.55h)

## **Description**

In everything we do we want to create and bring to the market well designed and useful things. To apply originality and innovation rather than following established practices. Regardless of everything and everyone, to think and act beyond.

Currently Mobax Ltd. is a company engaged in import, wholesale and retail of accessories for mobile phones and tablets. Our product portfolio includes a great assortment of cell phone cases and screen protectors: FLIP cases, Leather cases, Back covers, pouches and holsters. As well as batteries, Bluetooth headsets, handsfrees, travel and car chargers, memory cards, USB and TV cables, car holders.

Our goal is to offer our customers the latest fashion & inovation in cell phone accessories. Our mission is to retain our position amongst the market leaders in Bulgaria and the region in the sphere of mobile device accessories, by offering a wide range of products and vanguard solutions.

Our main motivation is to provide our customers with high quality mobile accessories, individual treatment and costeffective solutions.

**Organization Type** 

Company

**Organization Size** 

1-10

**Founding Year** 

2009

LinkedIn

http://bg.linkedin.com/in/iskrengeorgiev

**Areas of Activities** 

#### **HARDWARE**

- 1. Batteries
- 2. Bluetooth accessories
- 3. Mobile devices accessories
- 4. SIM cards and Smart cards

#### **SERVICES/OTHERS**

1. Mobile advertising and marketing

Request

# **Multilingual online trading systems**

We are looking for multilingual online trading systems for global sales and marketing reaching the customers via their mobile devices.

Keywords: marketing sales Cooperation Requested

1. Other

Offer

# **Outsourcing and Manifacturing co-operation**

We offer our company assets and attractive national prerequisites (tax levels, price competitive and qualitive workforce, geolocation, etc.) for Outsourcing and Manufacturing co-operation in the field of mobile communications.

Keywords: outsourcing Manufacturing Cooperation Offered

- 1. Manufacturing agreement
- 2. Outsourcing co-operation

Request

## Sales/ Distribution

We are looking for co-operation in global distribution of our mobile accessories. Also we are intersted in leasing of "hot" points for retailing in major European cities.

Keywords: distribution retail mobile accessories Cooperation Requested 1. Sales / Distribution

Offer

# **Wholesale/Distribution & Business Representation**

As an wholesaler in Bulgaria and region we may cooperate in distribution of innovative, vanguard and useful accessories for mobile devices.

Keywords: mobile accessories sales distribution Business Representation wholesale license Cooperation Offered

- 1. License agreement
- 2. Sales / Distribution

Request

# Manufacturing or designing solutions.

We are looking for manufacturing or designing solutions (print) for mobile accessories (cases, protectors, packaging for mobile accessories, other).

Keywords: manifacturing designing print cases Cooperation Requested

- 1. Outsourcing co-operation
- 2. Technical co-operation
- 3. Manufacturing agreement