



# Clara Barreneche

Catalonia Trade & Investment ACCIÓ

## Bilateral Meetings

- 02.03.2015 Monday (13.05h - 15.10h)
- 03.03.2015 Tuesday (13.10h - 15.15h)
- 04.03.2015 Wednesday (13.10h - 15.15h)
- 04.03.2015 Wednesday (15.15h - 16.55h)

### Description

ACCIÓ is the economic development agency of the government of Catalonia, with capital city Barcelona, in Spain. ACCIÓ is headquartered in Barcelona and has over 30 offices around the world. With a focus on innovation and internationalization, ACCIÓ offers practical assistance to Catalan companies expanding in international markets and helps foreign companies grow their business in Catalonia by providing advice and practical support. Our expert services are tailored to the needs of individual businesses to maximize their international success.

### Organization Type

Public Organisation

### Organization Size

250+

### Areas of Activities

## SERVICES/OTHERS

1. Business support systems

### Offer

## Business advisory services to United States companies and Catalonia companies

Our main services include:

Services for United States companies looking to set up operations / collaborations in Catalonia:

- \* Identifying strategic partners in Catalonia
- \* Identifying R&D opportunities
- \* Business Development
- \* Site selection services
- \* Advice on available incentives
- \* Contact with keys service providers (lawyers, accountants, consultants, recruiting agencies, etc.)

Services for Catalonia-based companies looking to enter or expand in the United States market:

- \* U.S. market research
- \* Selection of strategic partners/distributors/importers in the US
- \* Business Development
- \* Trade delegation visits
- \* U.S. Site selection
- \* Promotion of Catalan products and services