



## **Jean- Claude ALAUX**

IINNOTECH

### **Bilateral Meetings**

- 03.03.2015 Tuesday (11.05h - 13.10h)
- 03.03.2015 Tuesday (13.10h - 15.15h)
- 03.03.2015 Tuesday (15.15h - 16.55h)
- 04.03.2015 Wednesday (9.00h - 11.05h)
- 04.03.2015 Wednesday (11.05h - 13.10h)
- 04.03.2015 Wednesday (13.10h - 15.15h)
- 04.03.2015 Wednesday (15.15h - 16.55h)

### **Description**

Established in 2006 IINNOTECH aims to allow SME and SMI optimizing all their needs regarding engineering, sourcing, supply of components and manufacturing.

Today, the main research activities for IINNOTECH concern the development of services and products in the world of Internet of Things. In this context, the company has a research department composed of multidisciplinary qualified personnel whose skills covers various technological fields such as, computers architectures, coding, algorithmic and electronics as well as packaging of products.

The general public massively adopts the new technologies related to Internet of Things (The world market of the connected bracelets knew a significant raise of 684 % at the second quarter of 2014). The PwC has proved in a study published during summer 2014, that, 20 % of companies made the decision to invest in the Internet of Things, whether to offer new services or to optimize their decision-making.

**Company positioning:** It is the choice made today by IINNOTECH: work with this industrial market. We do an upstream work with the customer on issues being able to implement Internet of Things and we also suggest operational solutions respecting the expected goals. The offers of the developed service use Internet of Things, allowing answering levers awaited by the company such as: development of customer loyalty, cost cutting, productivity, safety and maintenance.

Today the technologies we have enable us to develop applications of service which allow, to identify, to determine the location, give the condition and use of the product, say who uses it and particularly

who is going to use it. The connection of all these products allows getting all the data and taking action.

Our range of product uses several types of technologies; they are easy to use and for maintenance and connects via Radio, GSM, or SIGFOX.

Our main current achievements are in sectors of Home automation, Maritime, Logistics, Business and Industry.

Our offers besides the supply of the hardware suggest the implementation of management platforms where all the information got or sent by Internet of Things are correlated with the existing information systems in the company. We recommend the establishment of a Big Data policy which will enable the optimization of the necessary data for a better competitiveness, safety and optimization of production costs.

Organization Type

Company

Organization Size

1-10

Areas of Activities

## **HARDWARE**

1. Embedded mobile
2. M2M
3. Middleware
4. Mobile devices accessories
5. Modems

## **SOFTWARE/INTERNET**

1. Application development
2. CRM system

Offer

## **CUSTOMERS AND PROVIDERS**

We are looking for customers and providers in Spain and Europe for our products and services in Internet Objects Things' ecosystem.